Create One-Page Web Sites for a Steady Income Stream

A SpeakerNetNews Teleseminar

with Dr. Jeanette Cates The Technology TamerTM

One-page websites that are earning steady income

YourParrotWillTalk.com	<u>CampingRecipes.net</u>
WeekendGardener.us	FixerUpperProfits.com
Wedding-toasts.org	ShoppingCartQuickStart.com

Step 1: Find a Market

Locate the market

- 1. What do you love to do?
- 2. What topics are already identified?
- 3. What are people talking about?
- 4. What life events do we share?
- 5. What are people looking for? WordTracker.com

Test the market Overture.com

Critical volume

Competitors

Competitive products

Check profitability

Keyword phrase	Searches	Conversion rate	Price for #3	Potential
			Overture	Monthly
				Profit
A	25,000	1.5%	.10	\$37.50
В	25,000	1.5%	.20	\$75.00
С	50,000	1.5%	.20	\$150.00
D	100,000	1.5%	.20	\$300.00
Е	100,000	1.5%	1.00	\$1500.00
F	100,000	3%	1.00	\$3000.00

Formula courtesy of Ed Dale

Step Two: Find out what they want

Current buying habits

Ask them

Step Three: Sell it to them

Find an existing product

Create a product

Write the sales letter

Buy a domain name

Publish the website

Find a way to take money

Repeat and Expand!

Follow-up page: http://www.OnlineOilWells.com/snn.htm